



**SEED
VENTURE
FINANCE**

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SEED VENTURE FINANCE CLOSES AN INVESTMENT IN MAIL COMPUTER SERVICES, INC. OF WEST BRIDGEWATER

SEED Venture Finance LLC announced that it provided \$1,000,000 in financing for Mail Computer Services, Inc. of West Bridgewater, MA. The funds are part of a refinancing of the company that also includes new senior credit facilities. The SEED investment was made in the form of a Subordinated Note with detachable warrants.

"We are excited about the opportunity to work with Mail Computer Services and support the company's planned growth. This transaction shows how subordinated debt from SEED Venture Finance compliments senior credit facilities allowing senior lenders to meet their underwriting requirements while providing a company with sufficient capital to execute its business plan." stated Tom Wooters, Investment Manager for SEED Venture Finance.

The senior lender was not able to provide Mail Computer Systems with a credit facility sufficiently large enough to refinance the existing senior credit facility and provide the working capital required to finance ongoing operations. SEED Venture Finance was able to facilitate the refinancing by providing the junior capital required to meet the company's needs while allowing the senior facility to meet the senior lenders underwriting requirements.

Located in West Bridgewater, MA, Mail Computer Services, Inc. has grown from a data processor to a provider of direct mail services, database management services, fulfillment operations and the design and execution of complex marketing campaigns.

SEED Venture Finance can provide funds to borrowers beyond what a senior lender, usually a

bank, is willing to lend. A senior lender typically will lend up to some limit based on the borrower's financial condition and available collateral. Once that limit has been reached, the bank may not be willing to provide additional capital. SEED Venture Finance can provide the additional capital a company requires for an acquisition, growth financing, permanent working capital, restructuring or other purposes.

SEED Venture Finance, LLC is a private investment firm specializing in making subordinated debt, senior debt and equity investments in small and medium sized businesses. SEED Venture Finance manages SEED Ventures L.P., a \$20 million Small Business Investment Company ("SBIC") focused on investments in Southeastern Massachusetts and Rhode Island.

SEED VF has established strategic partnerships with major commercial banks in the region and is uniquely positioned to provide a company with a full range of capital raising options and related services.

For more information about SEED Venture Finance see www.seedventurefinance.com.

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